

DATE: April 26th, 2017

PROJECT: Le Pain Quotidien - 3425 Main Highway, Coconut Grove, Florida 33133

ELEVATOR INSTALLATION COST	
Division 1 - General Requirements	\$26,247
Mobilization	\$2,000
Project supervision and management	\$9,000
General labor and daily cleaning	\$4,000
Dumpsters and trash hauling	\$3,200
Tool/Equipment rental and construction materials	\$2,000
Permit processing of revisions and as built	\$2,000
Final cleaning and punchout	\$2,000
Insurance : GL, WC, and AUTO	\$2,047
Division 2 - Site Construction	\$57,000
Demo	\$9,000
al: new	\$48,000
Division 8 - Doors and Windows	\$22,000
storefro	\$22,000
Division 15 - Mechanical	\$20,800
sprinkle	\$3,800
alarm	\$4,000
g:	\$13,000
Division 16 - Electrical	\$10,500
al for	\$7,000
al	\$1,500
voltage	\$2,000
Subtotal	\$136,547
Fee	\$20,482
Total	\$157,029
OTIS ELEVATOR COST	\$112,250
TOTAL HARD COST OF GC & OTIS ELEVATOR	\$269,279.05
THYSSENKRUPP ELEVATOR COST	\$72,240
TOTAL HARD COST OF GC & OTIS ELEVATOR	\$229,269.05
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TOTAL HARD COST OF JOB WITH OTIS ELEVATOR	\$269,279.05
TOTAL HARD COST OF JOB WITH THYSSENKRUPP ELEVATOR	\$229,269.05
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Otis Elevator Company

16200 NW 59th Avenue, Suite 109 Miami Lakes, FI 33014 Mobile: (786) 494-2131

Office: (305) 816-5740 Anthony.Delgado@OTIS.com

April 18, 2017

DXU Architects 404 S. Wells St., Suite 300 Chicago, IL 60607 P: 312-955-0334 Jeremy Wilmot

Project: Le Pain - Coconut Grove, Florida

Dear Mr. Wilmot:

We are pleased to provide you with our budget to furnish and install:

One (1) OTIS Gen2™ 2,500 lb. Underslung Elevator System

as described in this budget, for the sum of:

One Hundred Twelve Thousand Two Hundred Fifty and 00/100 Dollars......\$112,250.00

Please take note of the following sections of this budget:

- 1. Scope of Work
- 2. Job Specific Clarifications
- 3. Voluntary Alternates
- 4. General Clarifications
- 5. Terms and Conditions
- 6. Preparatory Work by Others

This quotation is valid for thirty (30) days from the date of submission. Otis predicates the quote upon timely furnishing of a completed hoistway for uninterrupted use.

This quotation is based upon:

- Plan Drawings: Permit Set, Dated: 10/10/2016
- (No Division 14 Specifications were provided, quote per this budget.)
- Scope and Clarifications Herein

We appreciate having the opportunity to provide you with our budget on this project and look forward to working with you and your project team.

Please call me at my mobile (786) 494-2131 if you have any questions.

Sincerely,

Anthony Delgado New Equipment Sales

Anthony.Delgado@OTIS.com

Office: (305) 816-5782 Cell: (786) 494-2131

United Technologies

New Installation Proposal



Project Name: Le Pain Quotidien

Project Address: 3425 Main Highway

City/State/Zip: Coconut Grove, FL 33133

On behalf of ThyssenKrupp Elevator (hereinafter "TKE"), I am pleased to quote \$66,840.00 sales tax included and bond not included, to furnish and install one (1) ThyssenKrupp Passenger Elevator at the aforementioned location. This quote is valid for 45 Days, and is based on the general intent of the bid letter, plans, specifications, addendum(s) N/A, clarifications, exceptions, and provided durations. Project completion must occur on or before 12.31.2018, or the labor and material contained in this proposal will be subject to escalation.

VALUE ENGINEERING OPPORTUNITIES & ALTERNATES

- 1. Add \$2,400 for battery lowering feature
- 2. Add \$3,000 for stainless steel buttons in lieu of polycarbonate buttons (sleeker look/ more durable)

CLARIFICATIONS TO PLANS DATED APRIL 3, 2017 AND SPEC SECTION N/A

- 1. Laminate and Powder Coat selections to be made from the standard options, any other color/patterns are subject to up charge
- 2. Proposal includes On-Board-User-Interface-Tool for Non-Proprietary funcitonality
- 3. Proposal includes one (1) Hole-Less Hydraulic elevator. Assumes 6'5" x 6'1" machine room to be adjacent at 2nd landing. Pricing provided without specification. Alteration to the table below will result in a change in pricing.
- 4. GC to provide rollable access to safe, secure and dry laydown area adjacent to hoistway at lowest landing.
- 5. Proposal includes 6-9 LED Downlight ceiling with powder coat finish in lieu of halogen Downlight.
- 6. COP to be Column Type Swing.

TKE can proceed with preparation of layout drawings for review and approval with receipt of one (1) full set of plans and specifications, a copy of the preliminary schedule, and the Subcontract Agreement. We will require receipt of a fully executed subcontract agreement, including any attached amendments, along with payment for pre-production and engineering prior to the release of the elevator equipment for fabrication. An invoice representing pre-production and engineering costs will be provided for your convenience upon acceptance of this proposal.

If you have any questions or concerns, please do not hesitate to contact me at 321-318-8286. We appreciate your consideration.

Sincerely,

Thomas Zimmer

New Installation Sales Representative c/o ThyssenKrupp Elevator 7481 NW 66th Street | Miami, FL 33166 321-318-8286 | Tommy.Zimmer@ThyssenKrupp.com