



(800) 790-4792

Sales Quotation #16898

For John Brandies
FL
Created 6/15/26
Good Through 6/17/26
Prepared By Mike Poole

COST SUMMARY

+	45,650.00	EQUIPMENT	
-	1,249.00	COUPON	
+	44,401.00	TOTAL	PAGE 2 OF 5
+	6,500.00	INSTALLATION	PAGE 4 OF 5
+	50,901.00	TOTAL COST	ADDITION THIS PAGE

Item	Qty	Price	Ext.
Harmar Highlander Enclosed VPL	1	\$38,561.00	\$38,561.00
Included for Stratos Enclosed VPL			
Lower Landing Door	incl.		
Upper Landing Gate	incl.		
Pit Switch	incl.		
Lifting Height: 149" MAXIMUM LIFT HEIGHT	\$9,010.00		
Enclosure Kit (Must Match VPL Lifting Height Above): ENCLOSURE KIT FOR 149" MAXIMUM LIFT HEIGHT	\$3,330.00		
Enclosure Width: 42" Wide Enclosure	\$1,550.00		
Enclosure Material: Steel Panels	incl.		
Residential/Commercial: Commercial (Includes Lighted E-Stop w/Alarm, and Handrail)	\$408.00		
Power Source: READYUPS - BATTERY BACKUP - PLUS.. 4, 12v @ 12ah	\$1,270.00		
Tower Orientation: TOWER ON THE RIGHT	incl.		
Number of Stops: 2 STOPS	incl.		
Platform Type (Width, Depth, Height): 42 X 60 X 42 90 Degree LEFT PLATFORM	\$1,508.00		
Handrail (for Residential VPL): No Handrail (for Residential VPL)	incl.		
Ramp Type: 36" FIXED RAMP	incl.		
General Enclosure Options: 90 Degree Upper Landing Upgrade	\$1,200.00		
Top Door Upgrade (all doors include extra side panels): Upper Landing Gate is Included	incl.		
Top Extra Side Panels (add to included Top Gate): 42" Steel	\$1,377.00		
Additional Options			
TOWER BRACE WITH BRACKET	\$316.00		
PHONE JACK	\$277.00		
EMERGENCY TOWER LIGHT, BACK-UP	\$277.00		
Delivery Options: FLAT BED AND FORKLIFT DELIVERY	\$836.00		
Platform Options: Keylocks for Controls	2@\$124.00 ea = \$248.00		
Landing Gate Call/Send: CALL-SEND ROCKER SWITCH W/KEY FOR LANDING GATE	1@\$262.00 ea = \$262.00		
Call Send Options: KEYED CALL/SEND IN-FRAME STATION CONTROL BOX - TOP/BOTTOM (EACH)	1@\$300.00 ea = \$300.00		

Coupon: \$1,249.00 off of Harmar Highlander
Enclosed VPL

-\$1,249.00

+	45,650.000	EQUIPMENT
-	1,249.000	COUPON

+	44,401.000	TOTAL
+	6,500.000	INSTALLATION

+	50,901.000	TOTAL COST

	Item Total	\$37,312.00
	Shipping	
Florida	\$8,338.00	\$8,338.00
	Shipping Total	\$8,338.00
	Est. Tax	\$0.00
	Buy Now	\$45,650.00

From: Mike Poole <mike.poole@inetalliance.net>
Sent: Thursday, June 25, 2026 11:01 AM
To: John Brandies <john@nasrallah.com>
Subject: Re: USM/ Revised Quote; Reference Auto Door Openers

Hi John,

I heard back from the installer. The installation, including pulling permits will cost between \$6k-7k depending on any necessary construction.(like railings) He would like to see pictures of the site where the lift will be going to make sure there will be adequate space needed for the stand alone remotes (auto door openers) .

On Wed, Jun 17, 2026 at 1:52 PM John Brandies <john@nasrallah.com> wrote:

Mike,

- Thank you for the update.
- Let's obtain the installation quote.
- I have attached the construction documents to this emai. We will revise the platform to conform to the lift.

Best regards,

John Brandies

John Brandies

Nasrallah Architectural Group

1007 Lewis Drive, Winter Park, FL 32789

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From: Mike Poole <mike.poole@inetalliance.net>
Sent: Wednesday, June 17, 2026 11:40 AM
To: John Brandies <john@nasrallah.com>
Subject: USM/ Revised Quote; Reference Auto Door Openers

Hi John,

I just spoke to the installer and he will be more than happy to do a quote for us regarding the installation. He reminded me that FL code now requires automatic door openers for commercial applications. **This adds about \$6500 to the original quote.** I have attached the updated quote for materials.

The installer would love to see any plans, photos to help him discern what may be needed in the construction. Please send any and all that you have.

Best,

Mike Poole | Sr. Product Specialist

New Sales: [\(800\) 790-4792](tel:(800)790-4792) Ext. 7407

Customer Service and Existing Order Inquiries: [\(800\) 717-7134](tel:(800)717-7134) Ext. 7407

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mobility experts

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