

**ATTACHMENT 6 – BUSINESS/CORPORATE REFERENCE**

This form must be completed by the person giving the reference on the Respondent. For purposes of this form, the Respondent is the business entity that currently or has previously provided services to your organization, and is submitting a reply to a solicitation. Upon completion of this form, please return original to Respondent. **NOTE TO RESPONDENT: the**

**Department of Community Affairs Contract Manager reserves the right to contact the reference, if deemed necessary.**

This business reference is for (Respondent's Name):

Name of the person providing the reference: Steve Strawn

Title of person providing the reference: Product Compliance Policy Manager

Organization name of person providing the reference: JELD-WEN Inc.

Telephone number of the person providing the reference: 541-882-3451 ext 2914

Please identify your relationship with the Respondent (e.g., subcontractor, customer, etc.). Customer as applicant for Florida Product Approval

How many years have you done business with the Respondent? Since October 2004 through the Arnold & Arnold contract.

Please provide dates: October 2004 and ongoing through term of contract with the DCA

If a customer, please describe the primary service the Respondent provides your organization. As the Product Approval System Administrator, Ted Berman and Associates provides thorough review of applications we submit for Florida Product Approval

Did the Respondent act as a primary provider or as a subcontractor? Ted Berman and Associates esp., Ted Berman as the principle, is a primary provider as the Product Approval System Administrator

Do you have a business, profession, or interest in the Respondent's organization? If yes, what is that interest? We have no conflicting business or professional interest in the Respondents organization

Have you experienced any contract performance problems with the Respondent's organization? No!

Would you conduct business with the Respondent's organization again? Yes!

Are there any additional comments you would like to make regarding the Respondent's organization? Through the past 5 plus years of association with the Respondent's involvement with the Florida Product Approval process we have found Mr. Berman to be firm and fair in his review of applications for product approval. Mr. Berman brings a high level of integrity to the process and I would recommend renewal of the contact between the DCA and Ted Berman and Associates.

Dated this 22<sup>nd</sup> \_\_\_\_\_ day of \_\_\_\_\_ January 2010.

Name of Organization:

JELD-WEN inc.

Signed by: \_\_\_\_\_

Print Name:

Steve Strawn

Being duly sworn deposes and says that this information herein is true and sufficiently complete so as not to be misleading.

Notary Public:

My Commission Expires: \_\_\_\_\_

*Janet Gerard*  
*October 20, 2010*

