

4951 E Adamo Dr., Suite 224/ Tampa, FL 33605

Florida Accessibility Advisory Council

Florida Building Codes and Standards

2601 Blair Road

Tallahassee, FL 32399

Waiver # 227-RO –Vertical Accessibility

Project Location: 945 E 11th Ave, Tampa, FL 33605

We would like to take a moment to share with the board a bit about our organization and why we support the request for a waiver of the VPL at the above noted location in Tampa.

Pyramid Imaging, Inc began in 2001 after Dr. Rex Lee left academia at the University of South Florida to pursue his entrepreneurial dream of building a technology company in the Tampa market. Over the past 16 years Pyramid Imaging has grown from a small distributor of high tech video components to our current focus of combining our distribution business with system integration. To summarize what we do would be to state that we provide our customers with cameras, used as data collectors and help them use the analytics from the images to solve challenges in; research, defense, entertainment, bio-medical applications and, inspection of; pharmaceuticals, surgical instrumentation, packages, fingerprints and so much more.

Four years ago, the decision was made to further enhance our business by becoming both ISO 9001 and HUBZone (historically underutilized business zones) certified. We proudly maintain both certifications and train and employ dedicated associates who live in HUBZone's in the Tampa Bay area. This property is in a HUBZone and will enhance the boutique, technology firm image we wish to portray.

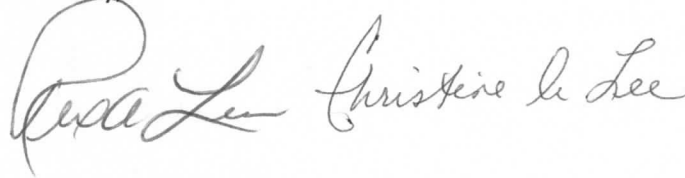
Our business requires a small team of less than 10 people (currently we have 7 including ownership) to be successful and we do not see that changing in the future. Our business model does not involve the public visiting our company as we focus on commercial only integration and meet with our customers at their sites.

We have been searching for a new home for Pyramid Imaging in a Tampa HUBZone for well over 3 years and are very excited that we finally found the Expansion Mansions property for sale. (We have leased a less than desirable HUBZone space since certified in 2013). The Ybor property is perfect for us and there is more than enough room on the first floor to accommodate the abled and disabled associates we have currently or may employ in the future. The upstairs is designated for corporate offices for the owners. Our investment in infrastructure has provided ease of communication and collaboration for all associates including one that is hearing impaired.

On a side note, Dr. Lee's eldest daughter has been paralyzed from the waist down for over 14 years after a tragic climbing accident. This has resulted in our heightened awareness of the challenges a building structure can have for the disabled. We will ensure that our disabled associates have more than adequate accommodations on the ground floor and feel inclusive in all processes that are the backbone of our organization. The requirement for the VLA by the City of Tampa is disproportionate in expense for both the seller and the buyer and, as stated above, access to the upstairs area of this property will be limited to the owner's offices. We are excited to base our business from this unique property, as it is perfect for our team today and for years to come.

We respectfully ask that the waiver be approved so Pyramid Imaging can contribute to the growth of the Historic District of Ybor, the City of Tampa and the State of Florida through our small, yet vibrant technology company.

Sincerely,

A handwritten signature in cursive script, appearing to read "Rex Lee Christine L Lee".

Rex and Christine Lee

Pyramid Imaging, Inc

4951 E. Adamo Dr. Suite 224

Tampa, FL 33605